## Engage With Underserved NJ Businesses In A More Impactful Way During 2024



Access a network of active minority, women, and veteran business owners

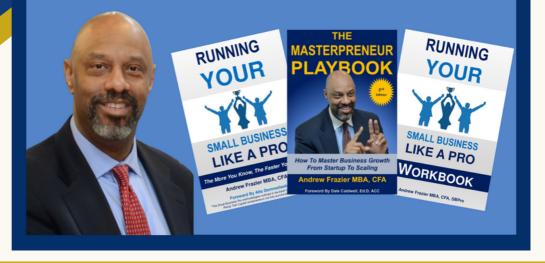
- ALIGN & MEET with diverse entrepreneurs and thought leaders
- VISIBILITY 15,000+ connections / followers on social networks
- REACH 10,000+ business owners via e-mail communication
- ENGAGE 75+ business owners directly during each event

 CONTINUOUS VISIBILITY year-long through posts, articles, press releases, livestream/podcast, rebroadcast, and earned media.

> Andrew Frazier, MBA, CFA Small Business Pro University Andrew@SmallBusinessLikeAPro.com (973) 851-6382

> > www.SBProU.com

#### Empowering Entrepreneurs to Learn, Profit, and Grow



"Andrew Frazier has a commitment and passion for helping small businesses gain access to the tools and techniques necessary to enable them to successfully grow and thrive in today's dynamic environment."

#### - Judith Sheft

Associate Vice President, Technology & Enterprise Development New Jersey Innovation Institute @ NJIT

#### Andrew Frazier, MBA, CFA

Paperboy - MIT Engineer - Navy Officer - Executive - Investor

Andrew Frazier is the Business Growth Pro & CFO. As an expert business coach, consultant, & trainer he has worked 1-on-1 with 1,000+ business owners and taught tens of thousands of people about business. He empowers them to grow revenue, increase profit, and obtain financing.

Mr. Frazier has written 3 business books, founded Small Business Pro University, and has hosted the Leadership LIVE @ 8:05! Livestream/Podcast for 3+ years In 2023, he created the Small Business Pro Network, and online community for entrepreneurs. In 2024 he will be launching a series of Masterpreneur Training Programs.

In 2012, Mr. Frazier launched POWER BREAKFAST series of events that have generated millions in economic impact and financing for 1,500+ attendees.

Mr. Frazier is an MIT grad and earned an MBA from NYU. He served as a Naval Officer, Corporate Executive, and Organizational Leader before embarking on his journey to empower small business owners 15 years ago.

## FROM THE SENATOR

CORY A. BOOKER NEW JERSEY SUITE SH-717 HART BUILDING WASHINGTON, DC 20510-3007 (202) 224-3224

#### United States Senate

July 29, 2022

Andrew Frazier 373 Orange Rd Montclair, NJ 07042

Dear Andrew,

It is a pleasure to extend my congratulations as you celebrate the 10<sup>th</sup> anniversary of the POWER BREAKFAST.

Since 2012, over 1,500 people have attended POWER BREAKFAST events where they had the opportunity to learn useful business practices and meet new people, all while enjoying a delicious breakfast. Your event has helped many entrepreneurs gain access to more than \$10 million in capital.

Again, congratulations, and best wishes for a joyful and memorable event.

Best Wishes,

Cory A. Booker United States Senator

# What People Say About the POWER BREAKFAST...



**Tracy Lynn Counts** – Graphic Artist

"I have done business with several connections made at the **POWER BREAKFAST** and look forward to doing more."



#### Jeffrey Dunn

\*\*\*\*

\* \* \* \* \*

- Founder The B.O.S.S.

"Mr. Frazier's **POWER BREAKFAST** events have practical and useful content that can be implemented immediately within many of companies and professional organizations that attend." Holly Kaplansky - Owner, Red Wagon Consulting "The POWER BREAKFAST is GREAT! I enjoy hearing the guest speakers and always learn something new. I'm looking forward

to the next one."

Purchards With May 4th AKFAST CONFERENCE CHARGE YOUR DAY! Great Networking • Useful Knowledge

John Larrier – Big Voxx Productions

"I've been to many networking events, but the **POWER BREAKFAST** is not just any other networking event!"

\* \* \* \* \*



## YOUR OPPORTUNITY FOR 2024



#### **Two POWER BREAKFAST Events in 2024**

- March 22nd Club House at Galloping Hill Golf Course Kenilworth, NJ
- November 8th Essex, Union, or Morris County Location
- 8am 11:30am Networking, Program, Speaker, and Expert Panel

#### View Highlights from October 2023 Event

#### The 2024 Small Business POWER BREAKFAST and Conference

- 8am 4:30pm on July 26th in Essex County
- Networking, Keynote Breakfast/Lunch, Breakout, and Expert Panel



## PAST SPEAKERS

Include....

**Precious Williams** "Killer Pitch Master"

**Dr. Dale Caldwell** "President, Centenary University"

**Jimmy Newson** "Impact Influencer"

> Melinda Emerson "SmallBizLady"

Michael Dermer"The Lonely Entrepreneur"





























**FASTSIGNS.** More than fast. More than signs.

PNC



**Af**<sup>†</sup>ac



Understanding what's important®













## <mark>Sponsorship</mark> Year-Round Multiple Benefit Packages

## Engagement Opportunities (All 3 Events)

	Series Sponsor	Title Sponsor
Logo Placement Website, Marketing, etc.	$\checkmark$	$\checkmark$
Series and Individual Event Press Releases	$\checkmark$	$\checkmark$
Books to Giveaway at Events	10	25
Speaking	-	3 Minutes
Highlights Video Logo Placement	$\checkmark$	$\checkmark$
Marketing Video Logo Placement	$\checkmark$	$\checkmark$
Display Table	1	1
Expert Panel or Speaker	$\checkmark$	$\checkmark$
Breakout Session @ the Conference	-	$\checkmark$
Attendees	3	5
Live @ 8:05! Guest Appearance	$\checkmark$	$\checkmark$
Weekly Livestream Video Logo Placement	-	$\checkmark$
<u>E-Program Book Page</u>	1/2	1
Quantity Available	3	1
Investment	\$12,000	\$20,000

Andrew Frazier, MBA, CFA – Small Business Like A Pro, LLC 373 Orange Road, Montclair, NJ 07042 – Fax (862) 220-4880 Email: Andrew@SmallBusinessLikeAPro.com

(973) 851-6382

### Individual Event Engagement Opportunities

New Jersey's Premiere Networking Event for Business Owners







	Group	Table	Event
Logo Placement Website, Marketing, etc.		$\checkmark$	$\checkmark$
<u>E-Program Book Page</u>	1/4	1/2	1
Event Banner / Slide Shows @ Event	_	$\checkmark$	$\checkmark$
<u>Highlights Video</u>		$\checkmark$	$\checkmark$
Marketing Video			$\checkmark$
Press Release			$\checkmark$
<u>25 Books Giveaway</u>	_	-	$\checkmark$
Speaking Slot	Mention	Mention	3 Minutes
Display Table	-	1	1
Expert Panel	-	1	2
Attendees	10	3	5
Live @ 8:05! Guest Appearance	-	$\checkmark$	$\checkmark$
Quantity Available	5	10	1
Investment	\$1,000	\$2,000	\$5,000



## Individual Event Engagement Opportunities

New Jersey's Premiere Networking Event for Business Owners

	Group	Table	Event	
Logo Placement Website, Marketing, etc.	$\checkmark$	$\checkmark$	$\checkmark$	
Event Banner / Slide Shows @ Event	-	—	$\checkmark$	
<u>25 Books Giveaway</u>	_	-	$\checkmark$	
Speaking	-	_	5 Minutes	
Display Table	-	1	2	
Expert Panel	-	Panelist	Panelist	
Attendees	10	3	5	
LIVE @ 8:05! Guest Appearance	_	Guest	2 Guests	
Quantity Available	5	3	1	
Investment	\$500	\$1,000	\$2,500	

## **Sponsorship Confirmation**

(Confirmation Requested by January 31, 2024)

Name							
Title							
Company							
Address							
Phone	Em	nail					
			Eve	ent		Title	
Select Full Year Events & Visibility Package (Circle)			\$12,	\$12,000 \$2		0,000	
		Tak	ole	Ev	vent	Title	
Conference Only Event Package (Circle)		\$1,0	00	\$2,	000	\$5,00	0
		Tab	le	Ev	ent	Title	
Select Individual	March	\$50	00	\$1,	000	\$2,500	
Event Packages (Circle)	November	\$50	0	\$1,	000	\$2,500	

You will receive an invoice upon confirmation. Thank you!

Andrew Frazier Andrew@SBProU.com (973) 851-6382 www.sbprou.com